

## 2023 Show Management Pricing

### Labor\*

Operations Labor (Airwall Movements, General Labor, etc.)	\$	30.00	Per Hour
Security Guard (4 hr. minimum)	\$	30.00	Per Hour
Security Guard - Entrance (Fee is per building entrance – Lakeside, St. Clair, Hilton)	\$	200.00	Per Day
Security Supervisor (4 hr. minimum) (Required with 5+ guards)	\$	35.00	Per Hour
Police Officer (4 hr. minimum)	\$	70.00	Per Hour
Box Office Manager (4 hr. minimum / Rate goes to time & a half after 8 hours)	\$	45.00	Per Hour
Ticket Seller (4 hr. minimum / Rate goes to time & a half after 8 hours)	\$	36.50	Per Hour
Fire Watch (4 hr. minimum)	\$	85.00	Per Hour
Emergency Medical Technician (4 hr. minimum)	\$	42.00	Per Hour

\*Pricing for all labor positions is subject to change

### Equipment Rental

Pipe & Drape (8' high)	\$	8.00	Ln. Ft.
Pipe & Drape (3' high)	\$	6.00	Ln. Ft.
Stage Sections - 8' x 4' (Height Range: 36" - 48") (60'x40' Largest Size)	\$	45.00	Each / Event
Riser Sections - 8' x 6' (Height Range: 16" or 24")	\$	35.00	Each / Event
Portable Box Offices (2 Sellers Each)	\$	150.00	Each / Event
Exhibit Hall Chairs* (Conference)	\$	3.00	Each / Event
Exhibit Hall Chairs* (Banquet)	\$	6.00	Each / Event
Exhibit Hall Tables* (72" Rounds, 36" Cocktail Rounds)	\$	15.00	Each / Event
Exhibit Hall Tables* (6'x18", 6'x30", 8'x18", 8'x30")	\$	15.00	Each / Event
Table Covers for Classroom Tables (Fitted)	\$	20.00	Each / Event
Table Linens (Non-Food Functions)	\$	5.00	Each / Event
Vendor Package - Exhibit Hall (skirted table & two chairs)	\$	60.00	Each / Event
Vendor Package - Ballroom & Pre-Function Area (skirted table & two chairs)	\$	45.00	Each / Event
Metal Detectors (additional labor required)	\$	300.00	Each / Event
Metal Detector Wands (additional labor required)	\$	50.00	Each / Event
Body Temperature Scanners (additional labor required)	\$	500.00	Each / Event
Dance Floor (4x4 sections)	\$	7.50	Each / Event
Tensa Barrier (aka Rope & Stanchion)	\$	5.00	Each / Event
Coat Rack	\$	10.00	Each / Event
Safe Rental	\$	125.00	Each / Event
Lecterns*	\$	30.00	Each / Event
Flags (US, State, County)	\$	20.00	Each / Event

\* Exhibit hall food functions (including concessions) receive complimentary tables & chairs.

Meeting room and ballroom functions include a one-time set of tables & chairs (ie: theater, classroom, banquet, etc.)

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### Cleaning Services

Pre/Post Show Cleaning - Exhibit Hall A*	\$ 1,100.00	Flat Fee
Pre/Post Show Cleaning - Exhibit Hall B*	\$ 1,500.00	Flat Fee
Pre/Post Show Cleaning - Exhibit Hall C*	\$ 1,500.00	Flat Fee
Pre/Post Show Cleaning - Grand Ballroom A, B or C (price is per ballroom)	\$ 160.00	Flat Fee
Booth Vacuuming (booth carpet)	\$ 0.40	Sq. Ft. / Day
Aisle Cleaning (vacuuming carpeted aisles/sweeping non-carpeted aisles)	\$ 0.03	Sq. Ft. / Day
Waste Removal Dumpster (30 yard)	\$ 750.00	Each

\*Pre/Post Show Cleaning provides for a crew to clean/remove exhibitor trash during the official move-in & move-out hours for the contractor and exhibitors.

### Services

Room Set Changeover (Individual Meeting Room Sections)*	\$ 185.00	Each
Room Set Changeover (Individual Atrium Ballroom Sections)*	\$ 375.00	Each
Room Set Changeover (Individual Grand Ballroom Sections)*	\$ 525.00	Each
Lost Key Card Replacement	\$ 30.00	Per Room
Digital Signage (Meeting Room Monitors and Video Walls)	See Event Manager	
Sponsorship/Branding Opportunities (Signage/Clings)	See Event Manager	

\*Room Set Changeovers going into a full meal function are complimentary.

### Internet\*

Presenter Internet Access (Up to 5 Days)	\$ 150.00	Each / Event
Wireless Buy-Out for Individual Meeting Rooms (Up to 5 Days)	\$ 250.00	Each / Event
Managed Internet Service (Up to 512K)	\$ 125.00	Each / Event
Managed Internet Service (Up to 1.5 Mbps)	\$ 325.00	Each / Event
Dedicated Hardline (1.5 Mbps / 1.5 Mbps)	\$ 550.00	Each / Event
Dedicated Hardline (3 Mbps / 3 Mbps)	\$ 1,125.00	Each / Event
Dedicated Hardline (5 Mbps / 5 Mbps)	\$ 2,250.00	Each / Event
IT Engineer Labor	\$ 150.00	Per Hour

\*For larger services, full facility wireless packages or additional questions please contact your Sales or Event Manager.

### Electrical (Provided by Edlen Electric)\*

120 Volt / 1000 Watts / 10 amps	\$ 130.00	Each
120 Volt / 2000 Watts / 20 amps	\$ 190.00	Each
208 Volt / 20 Amps (single phase)	\$ 344.00	Each
208 Volt / 30 Amps (single phase)	\$ 412.00	Each
208 Volt / 60 Amps (single phase)	\$ 543.00	Each

## 2023 Show Management Pricing

### Electrical (Provided by Edlen Electric)\*

208 Volt / 20 Amps (three phase)	\$ 455.00	Each
208 Volt / 30 Amps (three phase)	\$ 546.00	Each
208 Volt / 60 Amps (three phase)	\$ 714.00	Each
208 Volt / 100 Amps (three phase)	\$ 943.00	Each
Electrical Labor ST (Mon-Fri, 8am-4:30pm; Excluding Holidays)	\$ 99.00	Per Hour
Electrical Labor OT (Mon-Fri, 4:30pm-8am; Sat, Sun & Holidays)	\$ 198.00	Per Hour

\*Please contact Edlen directly (216-928-1540) for additional details, work rules, regulations & additional fees.

### Audio Visual (Meeting Room Only Items - Provided by Mills James)\*

32" Monitor w/ Cart	\$ 150.00	Each / Day
55" Monitor w/ Stand and Shelf	\$ 350.00	Each / Day
70" Monitor w/ Stand	\$ 500.00	Each / Day
10" Powered Speaker w/ Stand (pair)	\$ 80.00	Each / Day
10" Powered Speaker w/ Stand (pair)	\$ 80.00	Each / Day
Wireless Microphones (lavalier or handheld)	\$ 130.00	Each / Day
Wired Microphone	\$ 60.00	Each / Day
Flipchart Package (Post-It)	\$ 50.00	Each / Day
Flipchart Only	\$ 20.00	Each / Day
LED Uplight	\$ 50.00	Each / Day
Cabling and Adapter Package	\$ 10.00	Each / Day
Breakout Package (8' tripod screen, 5K HD projector, 42" skirted cart & cabling)	\$ 450.00	Each / Day

\*A/V pricing subject to 20% service charge. Please contact Mills James directly (614-623-8534) for additional details, work rules, regulations and custom quotes for larger packages or visit [www.millsjames.com](http://www.millsjames.com).