



Huntington **Convention** **Center of Cleveland**

HUNTINGTON CONVENTION CENTER OF CLEVELAND

REQUEST FOR PROPOSALS

For

RECYCLING AND WASTE MANAGMENT



**HUNTINGTON CONVENTION CENTER OF CLEVELAND
AND GLOBAL CENTER FOR HEALTH INNOVATION
REQUEST FOR PROPOSALS**

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ADVERTISEMENT

Request for Proposals (RFP)

Notice is hereby given that SMG, managing agent of the Huntington Convention Center of Cleveland (the Facility) is seeking bids from qualified respondents (Providers) for the provision of recycling and waste management within the Facilities.

All comments and questions concerning the Request for Proposals and the corresponding procedures and requirements must be addressed in writing, via mail, or email to the following:

Huntington Convention Center of Cleveland
1 St. Clair Avenue NE
Cleveland, OH 44114
Attn: Mark Jeckavitch
Email: mjeckavitch@clevelandconventions.com

A Pre-Bid Conference will be held on 07/29/2022. Interested parties to reach out to Mark Jeckavitch for invitation. Upon request tours will be provided of the Facility the week following the pre bid meeting.

Responses must be received by Friday, August 12 at 1:00 PM EST via email. SMG reserves the right to reject responses if not submitted by the time, date and at the place designated in the RFP. All responses may be rejected if deemed in SMG's best interest.

ARTICLE 1
INTRODUCTION

1.1 PROJECT DESCRIPTION/LOCATION.

FACILITY DESCRIPTION: Opened in 2013 the Huntington Convention Center of Cleveland and the Global Center for Health Innovation is located at 1 St. Clair Avenue NE, Cleveland, OH 44114. The Convention Center features 225,000 sq. ft. of contiguous exhibit space as well as 41 meeting rooms totaling over 90,000 sq. ft. of meeting space.

The Facilities are managed by SMG as agent for the Cuyahoga County Convention Facilities Development Corporation.

PROJECT DESCRIPTION: The Facilities are seeking a recycling and waste management provider to further increase our ability to divert trash from landfills and continue to improve our efficiency in removal of waste and recycling from the facility. The current average landfill diversion rate is above 30%.

The Facility needs a comprehensive recycling and waste management provider that will deliver all labor, supplies, materials and mechanical equipment necessary for the work described in Attachment A (scope of work).

ARTICLE 2
CRITICAL DATES

2.1

The following are the critical dates and times:

Notification	07/25/2022
Pre-Bid Conference	07/29/2022
Response Due Date	08/12/2022
*Interviews	08/17/2022
*Selection	08/19/2022
*Projected Contract Commencement	09/01/2022

*This is a targeted date under optimal circumstances and is tentative based on actual selection factors. SMG reserves the right to either conduct or not to conduct interviews. SMG further reserves the right to hold them on site at the Facilities or via other means.

ARTICLE 3

PROCEDURES/CONTENT

3.1 CONTENTS OF RESPONSES

1. Responses must include the following:
 - a) **Company History/Qualification:** Provide a detailed history and a statement of qualifications including a description of comparable services provided for comparable Facilities including dates, overall management and organizational approach. Identify the roles, qualifications, responsibilities and experience on similar projects of the personnel to be assigned to this project. Provide further detail regarding whether Provider has performed services like those described in Attachment A.
 - b) **Scope:** Provider shall provide detailed work and work history that describes their understanding of the Scope of Services as well as their strategies, methodologies, resources, approach to labor and action plan to accomplish the requirements defined with the Scope of Services within Attachment A.
 - c) **Financial Qualifications:** Provide evidence that Provider has the financial ability to fulfill its obligations as outlined within the Attachment A.
 - d) **SMG wishes to achieve certain participation goals related to participation in the County of Cuyahoga, OH's Small Business Enterprise (SBE) program.** If Provider is registered or will utilize sub-contractors that are registered as a Small Business Enterprise (SBE) certified by the County of Cuyahoga, OH in the performance of their obligation under the Agreement the Response should so in dictate.
 - e) **References:** Provide five (5) references stating name, title, company, address and telephone numbers for everyone within these companies who may be contacted.
 - f) **Fees:** Provider must identify any applicable fees for their services within the enclosed Quotation Sheet within Attachment A and specifically Exhibits A, B, and C.
 - g) **Sub-Contractors:** Provider shall identify all sub-contractors which the Provider anticipates having a significant role in the services. This shall include all sub-contractors or third parties that will provide mechanical maintenance for equipment.
 - h) **Certifications and Licenses:** Provider must provide all their licenses that are required by the State of Ohio, the County of Cuyahoga, OH and the City of Cleveland, OH.
2. All Responses shall be typewritten without erasures or deletions.
3. Each copy of the Response shall include the legal name of the Provider and a statement identifying the Provider as a sole proprietor, partnership, corporation or other legal entity as appropriate. Each copy shall be signed by the person or persons legally authorized to bind

the Provider to a contact. A Response by a corporation shall further give the state or incorporation and whether the Provider is qualified to do business in the State of Ohio. A response submitted by an agent shall have a current power of attorney attached certifying the agent's authority to bind the Provider.

3.2 PROPOSED TERMS OF THE BID

- 1.) Provider must identify any applicable fees for their services within the enclosed Quotation Sheet within Attachment A and specifically Exhibits A, B, and C. If there are portions of the Work the Provider cannot price, provide fee schedules with an "estimated cost of service". SMG reserves the right to reject any Response that is incomplete or is not submitted on the forms provided.
- 2.) In addition to Providers detailing their proposal as per the items contained herein, Providers may put forth alternative proposals for SMG to consider. SMG recognizes Providers inherent ability and knowledge to do so and SMG reserves the sole right to consider such approaches and further reserves the right if necessary to obtain additional details from said Provider regarding said proposal.
- 3.) In the event Providers are not able to provide a certain portion of the services listed herein SMG reserves the right to award certain services to the Provider(s) that it feels is in the best interest of the Facility.

3.3 SUBMISSION OF RESPONSES

- 1.) Submit three (3) properly executed Responses with any other documents required. The envelope shall be identified with the Provider name and address, type of Response (i.e. Waste and Recycling Management) and the bid due date to the following address:

Huntington Convention Center of Cleveland
1 St. Clair Avenue NE
Cleveland, OH 44114
Attention: Mark Jeckavitch

- 2.) **SEALED RESPONSES shall be submitted no later than 1:00 p.m., EST. on the above noted date. Responses received after that time and date will be returned unopened. The Provider shall assume full responsibility for timely delivery at the location designated for the receipt of Responses.**
- 3.) Submission of a Response signifies careful examination of the RFP and complete understanding of the nature, extent and location of the Work to be performed.
- 4.) Oral or telephonic responses are invalid and will not receive consideration.

3.4 CLARIFICATION

Each Respondent shall carefully examine the site, all RFP documents and related materials as well as any addendum and will thoroughly familiarize themselves with all requirements prior to submitting a bid. Should a Provider find discrepancies or ambiguities in, or omissions from the proposal documents, or should the Provider be in doubt as to their meaning, Provider shall at once, and in any event, not later than seven (7) days prior to proposal due date, submit to SMG a written request for interpretation or correction thereof. The person submitting the request for clarification will be responsible for its prompt delivery to the Director of Operations at the address noted in Section 3.3. Email requests shall be submitted to mjeckavitch@clevelandconventions.com. Each Provider is responsible for confirming receipt of any emailed materials to SMG.

Any interpretation or correction of the RFP will be made only by written addenda to all Providers. No allowance will be made after bids are received for oversight, omission, error, or mistake by the Provider or SMG. Addenda so issued will become part of the bid Documents and receipt thereof by the Respondent shall be acknowledged in the bid.

3.5 MODIFICATION OR WITHDRAWAL OF RESPONSE

- 1.) A Response may not be modified, withdrawn or canceled by the Provider during the time following the date designated for the opening of the Responses, and each Provider so agrees in submitting a Response.
- 2.) Prior to the time and date designated for receipt of Responses, a Response submitted might be modified or withdrawn by notice to the party receiving Responses at the place designated for receipt of Responses. Such notice shall be in writing over the signature of the Provider. Change shall be so worded as not to reveal the amount of the original Response.
- 3.) Withdrawn Response may be resubmitted up to the date and time designated for the receipt of Responses if they are then fully in conformance with these Instructions to Providers.

3.6 DUE DILIGENCE

- 1.) Prior to submitting a bid, each Provider shall make all investigations and examinations necessary to ascertain conditions and requirements affecting operation of the proposed services. Failure to make such investigation and examinations shall not relieve the successful Provider for the obligation to comply, in every detail, with all provisions and requirements, nor shall it be a basis for any claim whatsoever for alteration in any provision required by the Contract.

3.7 CONDITIONS AND LIMITATIONS

- 1.) The bids and any information made a part of the bids will become part of SMG's official files without any obligation on SMG's part to return them to the individual Provider(s).

- 2.) This RFP and the selected Provider(s) bid may, by reference, become part of any formal Contract between SMG and Provider resulting from this solicitation.
- 3.) Provider(s) shall not offer any gratuities, favors, or anything of monetary value to any official or employee of SMG for purpose of influencing consideration of a bid.

3.8 NO CONTACT POLICY

- 1.) Prior to the Response Due Date and after receipt of bids by SMG, and until the award of this Contract, no Provider, subcontractor to Provider shall contact or communicate, in any manner, with the following parties concerning matters directly related to this Contract:
 - a) any member of the Huntington Convention Center of Cleveland, SMG, the Cuyahoga County Convention Facilities Development Corporation, any employee or agent thereof, except in the manner described herein; except as noted below in 3.8 - 2
 - b) any elected official or employee of the State of Ohio or the County of Cuyahoga, OH.
- 2.) All comments and questions (requests for information) concerning this Request for bid and the corresponding procedures and requirements must be addresses in writing, via email to the following:

Huntington Convention Center of Cleveland
1 St. Clair Avenue NE
Cleveland, OH 44114
Attention: Mark Jeckavitch
Email: mjeckavitch@clevelandconventions.com

SMG will respond to all comments and questions to all Providers within three to five (3-5) days of the request being received. All requests for information must be received by SMG at least seven (7) days prior to the Response Due Date to receive consideration. SMG will not be responsible for comments and/or answers received in any manner other than as described above.

- 3.) Any contact violation of the above instructions shall be grounds for disqualification and/or rejection of a Response, and in the case of a subcontractor, the preclusion of that subcontractor providing services for the Project. Each Provider is responsible for notifying its prospective subcontractors of these instructions.

ARTICLE 4

CONSIDERATION OF RESPONSES

4.1 OPENING OF RESPONSES

- 1.) The properly identified Responses received on time will be opened and acknowledged.
- 2.) To be considered for the award, a Provider must be experienced and regularly in the business of providing the Scope of Services required by this RFP, and must have a business phone and be available for consultation.

4.2 REJECTION OF RESPONSES.

- 1.) SMG shall have the right to reject any or all Responses, reject a Response not accompanied by the data required by the RFP, or reject a Response, which is in any way incomplete or irregular.

4.3 ACCEPTANCE OF A RESPONSE

- 1.) It is the intent of SMG to award a contract to the qualified Provider submitting the response which is in the best interest of the Facilities, provided the Response has been submitted in accordance with the requirements of the RFP. SMG shall have the right to accept the Response which in its judgment, is in the best interest of the Facilities.
- 2.) Following the evaluation of written bids, Provider(s) may be requested to offer oral presentation to SMG or provide clarification regarding its response. Failure to comply with such a request will disqualify Provider from consideration.

4.4 TIME OF AWARD

- 1.) Responses will be irrevocable for 30 days from the date of opening. It is the intent of SMG to enter contract negotiations with the Provider under consideration for the provision of Services herein described of the highest quality obtainable for the most reasonable price.
- 2.) This RFP does not commit SMG to the awarding of a Contract.
- 3.) SMG will not be liable for any costs incurred in the preparation and/or presentation of the Responses.

ARTICLE 5

FORM OF AGREEMENT BETWEEN SMG AND PROVIDER

5.1 FORM OF AGREEMENT

- 1.) The successful Provider will be required to enter a written contract with SMG. For informational purposes, several of the pertinent matters of the Agreement have been included below:
- 2.) The Response of the awarded Provider, along with any addendum or amendments thereof, shall be incorporated into the Agreement.
- 3.) The successful Provider will be required to obtain and maintain in force at all times during the term of the agreement as a direct cost of operation, insurance coverage as directed by SMG. Such coverage will be obtained from an insurance company authorized and licensed to do business in the State of Ohio and rated not less than A-VIII by the most current Best's Manual. Furthermore, said insurance company or companies must be approved by SMG. It is anticipated that such coverage shall include the following:
 - a) Comprehensive General Liability Coverage in the amount of \$2,000,000.00. This coverage must be written on an occurrence form, claims made policies will be unacceptable to SMG. This Comprehensive General Liability insurance shall cover the Provider, SMG, ASM Global Parent Company Inc, the County of Cuyahoga, OH, the Cuyahoga County Convention Facilities Development Corporation (CCCFDC), and their employees, agents and officers from and against any claim arising out of personal injury of Provider or the Provider's failure to comply with the terms of this Agreement. Such policy or policies of insurance shall include coverage for claims of any persons as a result of an incident directly or indirectly related to the employment of such persons by a Provider or by any other persons. This coverage shall include blanket contractual insurance and such coverage shall make express reference to the indemnification provisions set forth in this agreement. The policy shall also be endorsed to include coverage for products, completed operations, and independent contractors.
 - b) Workers' Compensation Coverage shall comply with all State and Federal requirements for all employees of Provider and will be in statutory required limits.
 - c) Excess Liability Coverage, in the amount of \$5,000,000.00 shall be in the form of an Umbrella policy rather than a following form excess policy. This policy or policies shall be specifically endorsed to be excess of the required Comprehensive General Liability Coverage, the Employers' Liability Coverage on the Workers' Compensation policy, and the Comprehensive Automobile Liability policy.

- d) Comprehensive Automobile Liability Coverage, in an amount not less than \$1,000,000.00, shall be maintained. Such coverage will include all owned, non-owned, leased and/or hired motor vehicles, which may be used by Provider in connection with the services, required under the Agreement.
 - e) Fidelity Bond/Crime Insurance, on a blanket basis covering all employees, subcontractors in an amount of not less than \$100,000,000
 - f) All such insurance coverage, with the exception of Workers' Compensation, shall name SMG,ASM Global Parent Company Inc , the County of Cuyahoga, OH, the Cuyahoga County Convention Facilities Development Corporation and their employees, agents, officers and directors as additional insured thereunder.
- 4.) Provider shall waive any and every claim against SMG, ASM Global Parent Company Inc, County of Cuyahoga, OH, the Cuyahoga County Convention Facilities Development Corporation and their respective agents and employees which arises or may arise in their favor for any and all loss or damage to any of its property. If any policy does not presently contain provisions which permit such a waiver, contractor agrees to obtain an endorsement to its insurance policies permitting such waiver of subrogation.
- 5.) Indemnification: The Provider shall defend, indemnify, and hold harmless SMG, ASM Global Parent Company Inc, the County of Cuyahoga, OH, and the Cuyahoga County Convention Facilities Development Corporation and Members, Officers, and their employees from, and against all claims, suits, judgments, expense, and costs of every kind and description, by reason of injury to persons or damage to property, resulting or alleged to result from any act or omission of the Provider or his employees or agents, including, but not limited to expenses or claims related to environment contamination, injury or clean up.
- 6.) All licenses and/or permits will be provided by the Provider.
- a. Provider shall at all times observe and comply with all applicable federal, state and local laws, ordinances, rules and regulations and shall indemnify, save and hold harmless, SMG, ASM Global Parent Company Inc, and the Cuyahoga County Convention Facilities Development Corporation and all of their officers, agents and employees against any and all claims or liability arising from or in connection with the violation of any such law, ordinance, rule or regulation, whether such violation is caused by Provider, or its agents, employees, suppliers, or subcontractors.
- 7.) SMG requires that Provider shall not discriminate against any person or group of persons based upon race, creed, sex, sexual orientation, religion, color, age, veteran status, national origin or ancestry.

- 8.) Conflicts of Interest: The Provider must state in its proposal, as of the date of the Response that it knows of no conflicts of interest which would be created by its contract for the project. It will be the continuing duty of the selected Provider to report all potential conflicts of interest to SMG.
- 9.) Prevailing Law: The Provider and subcontractors must comply with all local, state, and federal laws, rules, and regulations applicable to this Agreement and to the services performed hereunder.

5.2 EVALUATION CRITERIA

- 1.) The successful Provider shall be determined by the following criteria:
 - a. General Qualifications: Includes but not limited to Providers overall experience, resources, financial capabilities, qualifications and levels of service and responsiveness to be provided. Also, includes Providers detailed work and technical plans and approach to the services as well as their commitment to sustainability.
 - b. Financial Proposal: Includes the proposed pricing to perform the Services described within Attachment A.
 - c. Certified Business Diversity Participations (MBE/WBE/SBE) participation.
 - d. References.
 - e. Oral Presentation/Interviews (optional)
- 2.) SMG reserves the right to award or not award the contract based on the initial response.
- 3.) (Optional) Oral Presentations/interviews will be held during the tentative dates shown within 2.1 Critical Dates. Provider will be given approximately 45 minutes to make a presentation and respond to questions. Providers will be limited to an attendance of five (5) individuals to participate in the process.

ARTICLE 6

SCOPE OF WORK

6.0 Provider's services shall include, but not be limited to the following:

- 1.) **See Attachment "A"**

ATTACHMENT A

HUNTINGTON CONVENTION CENTER OF CLEVELAND

SCOPE

I. GENERAL

1. Provider shall deliver comprehensive waste removal and recycling services for SMG at the Huntington Convention Center of Cleveland. This shall include all labor, supplies, materials, and mechanical equipment necessary for the Work described herein.
2. Provider to include contamination rate. If fee is triggered provider agrees to wave the amount up to (3) times per year.
3. Provider will be responsible for the care and maintenance of any provided mechanical equipment. This includes keeping said equipment in a sanitary condition, avoiding offensive odors and insect infestation and unsightly appearance. Provider will pressure wash all containers after each compactor pull to remove build up of residue. Provider will submit preventative Maintenance reports for equipment twice a year and will provide reports for any service done to the equipment.
4. Provider will train and demonstrate SMG employees on the use of equipment and proper recycling techniques at least once per year at the Facility and will provide written documentation for safety regulations and training.
5. Provider will ensure that on call service, next day waste removal and same day emergency service is available when the request is made before 10:00 AM.
6. Provider shall use industry best practices that integrate green principles of sustainability and resource efficiency into all facets of operations. The use of environmentally friendly chemicals and practices shall be used wherever available and practical.
7. In addition to Providers detailing their plan as per the items contained herein, SMG encourages Providers to put forth alternative solutions and approaches to the services as well as the corresponding fees. SMG recognizes Providers inherent ability and knowledge to do so. SMG reserves the right to consider such approaches and reserves the right if necessary to obtain additional details from said Provider.
8. Reports: Provider shall prepare and submit written progress reports on an as needed basis or upon the request of SMG. The report shall be submitted in an electronic format to SMG's project manager. These progress reports shall communicate activities accomplished during the previous period, document discussions, and record issues or concerns.

II. LABOR

1. Provider agrees to obtain and maintain at its own expense all necessary labor, licenses, permits, tools, equipment and supplies required to occupy, use and perform the services described herein.
2. Provider shall designate and as needed update a listing of its personnel to provide the services detailed herein and shall designate and maintain a primary point of contact for SMG related to the services. This primary contract shall be available to respond to all requests within 24 hours to handle and respond to any issues that arise with regards to the services. A 24-hour customer service number shall be provided in the event the request cannot be made during normal business hours.
3. Provider shall use only trained, licensed, competent and efficient personnel in the performance of its obligations hereunder. Providers labor must be uniformly dressed having a neat and clean appearance and shall conduct themselves in a professional manner always. Provider shall work within the confines of any existing collective bargaining agreement.
4. Provider's personnel will sign-in and out at the area of the Facility commonly referred to as the Employee Entrance and agree to fully cooperate with SMG's safety and security policies and procedures. When entering via the loading dock, drivers will be required to identify themselves to a security officer.
5. Installer Qualifications: An employer of workers trained and approved by manufacturer.

III. DESCRIPTION OF WORK

1. For the duration of contracted time, reports shall be submitted to SMG monthly that include the breakdown of items recycled. These reports shall include:
 - i. Tonnage of Solid waste
 - ii. Tonnage of Open top waste
 - iii. Tonnage of Glass recycled
 - iv. Tonnage of Mixed Plastic recycled
 - v. Tonnage of Cardboard recycled
 - vi. Tonnage of Bulk paper recycled
 - vii. Tonnage of Metals recycled
2. Provider shall explain the process that they use to collect and report the above tonnage.
3. Provider shall submit a yearly recap to include the above tonnages.
4. Provider shall schedule pickups to be done within a 4-hour window.
5. Provider shall always call when arriving for pickups from the loading dock to remediate time waiting on the loading dock.
6. Pick up tickets shall be provided on the date of pick up to the provided inbox. It is the responsibility of the Provider to have all tickets numbered and dated for the day of the pick-up.

7. Provider will guarantee it's use of a certified disposal facility to be used in connection with the service. Waste disposal will be done at a facility that has been certified by the appropriate state agency for waste management or by the Environmental Protection Agency (EPA).
8. Provider will ensure quality control of all services and perform regular inspection of work areas.
9. Provider shall explain and communicate the items that can be recycled and changes to those items must be submitted in writing at least 60 days in advance to changes taking place.
10. Provider shall schedule the removal of containers so that the facility is not without a container for more than two (2) hours.
11. Provider shall ensure that within 10 feet of the collection site, the area is free of loose debris at the end of each collection. Spillage at the collection site shall be cleaned-up before the collection vehicles move from the site.

IV. Required Equipment

1. Provider will furnish the HCCC with self- contained compactors and self-contained open top container at the location designated by SMG.
 - a. Compactors will not be secured to a concrete base.
 - b. Provider will ensure that the compactors have on-off key switches that do not require the operator to maintain constant pressure during the operation.
 - c. Compactors will be equipped with an inspection hole with a cover to permit visual inspection.
 - d. Compactors shall have an easy to reach gauge that indicates when the compactor is nearing full. Gauge should be marked clearly to indicate when compactor is nearing full.
 - e. Compactors shall have a landing or elevated steel ramp installed at the providers expense. This shall extend from the loading dock apron level to the hopper/compactor ram and requires handrails.
 - f. Hoppers of compactor units will have capacity of approximately (2) cubic yards and will have a dock mounted gondola tipping device attached. There must also be a side entry area for hand disposal of materials. Handrails and safety requirement shall be installed by the provider.
 - g. All provided equipment shall have tight fitting lids, seams, and/or doors with gaps no great than 1/8 inch.
 - h. Containers are in a location such that they can only be accessed by backing in the collection vehicle to the area. The provider shall ensure that their personnel are capable of safely maneuvering the vehicle in such a manner that there is no damage to HCCC property.
2. (1) thirty-six (36) yard self-contained compactor unit with dock tipper and side hinge door.
3. (1) stationary compactor unit with dock tipper and side hinge door for commingled recyclable materials. This unit will include (2) forty-two (42) yard containers, with on

container in use at any given time and to be switched out for the other container when it reaches capacity. Provider must store the extra container.

4. (1) Open top container for the removal of bulk debris.
5. Provider will supply (4) gray tilt truck heavy duty, 1.5 cubic yard gondolas for use by SMG staff.
6. Transportation units for the compactors or open tops must not exceed 144 inches in height and 126 inches in width, including the container material.
7. If any of the above equipment were to fail, Provider will either repair or replace said equipment within 4 hours of being notified of failure.
8. All equipment provided for facility use should be in new or like new condition. If at any time during the contracted term, the HCCC determines that the container is equipped with an inadequate compactor which is not compacting the container to or near capacity, this equipment will be rejected as unsuitable. The provider will be required to replace it with equipment that is adequate to perform the task of compacting landfill and recycling in the container to capacity. This replacement compactor shall be provided at no additional cost to the HCCC/GCHI.
9. The Compactor systems must meet all OSHA safety requirements and local safety ordinances, provider will perform maintenance according to the manufacturer's standards and OSHA regulations. All records of inspections, maintenance, and repairs will be sent to SMG within 48 hours of completion.

**FINANCIAL PACKAGE
QUOTATION SHEET**

MUST INCLUDE ALL CHARGES TO BE ASSESSED

SERVICES: Waste and Recycling Removal

LOCATION: Huntington Convention Center of Cleveland

PROVIDER:

DATE DUE: Friday, August 12, 2022

INSTRUCTIONS AND CONDITIONS: Provider's must detail the total cost for the Services detailed within Attachment A below. All prices shall include all expenses, including overhead, general and administrative, fuel, environmental and dumping surcharges. No additional cost shall be added to any invoice.

EXHIBIT A

The below schedule details Providers total proposed costs for the services of waste removal and recycling. These prices are to include equipment installation costs and any other costs. All fees shall be based on time and material and there shall be a total fee shall be provided as a not to exceed amount. Provider is also asked to provide the type of warranty that they are proposing as well as any maintenance services they wish to propose.

Service Description	Unit Price	Extended Price	Notes
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Cardboard Credit			
Pick Up/Return of Recycle Compactor			
Pick Up/Return of Landfill Compactor			
Pick Up/Return of Open Top			Please describe what items are disposable and what items
			Cost for needs above and beyond contract.
Green composting containers			Cost for needs above and beyond contract.
(4) gray tilt truck heavy duty, 1.5 cubic yard gondolas			Cost for needs above and beyond contract.
Composting Pick Up*			
*if service is offered			

WARRANTY INFORMATION

Providers are asked to put forth the type of warranty they are proposing for this project below:

**EXHIBIT B
ALTERNATE SOLUTIONS PROPOSED**

- In addition to Providers detailing their proposal as per the items contained herein, Providers may put forth alternative proposals for SMG to consider. SMG recognizes Providers inherent ability and knowledge to do so and SMG reserves the sole right to consider such approaches and further reserves the right if necessary to obtain

additional details from said Provider regarding said proposal. Providers should identify any opportunity to reduce waste stream and increase recycling. Providers shall detail any alternative approaches or proposals for SMG to consider below:

THE PRICES/FEES INDICATED SHALL BE THE ACTUAL PRICE TO THE HCCC/GCHI AND SHALL REMAIN CONSTANT AND SHALL NOT BE AFFECTED BY OUTSIDE INFLUENCES. BY SUBMITTING A RESPONSE, THE PROVIDOR AGREES TO THIS.

READ ALL INSTRUCTIONS AND CONDITIONS BEFORE QUOTING.

COMPANY_____

COMPANY REP_____

PHONE_____

EMAIL_____